

# FORBES & WALKER TEA BROKERS (PVT) LIMITED

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# MOST COMPREHENSIVE WEBSITE ON TEA

www.forbestea.com

# WEEKLY TEA MARKET REPORT SALE NO: 17 - 02ND/ 03RD MAY 2023

## ORDER OF SALE

EXESTATE

Leafy/LG Small Leaf/BOPIA Grade/Dust

/Premium

1. Forbes & Walker Tea Brokers (Pvt) Ltd John Keells PLC Bartleet Produce Marketing (Pvt) Ltd 2. Mercantile Produce Brokers (Pvt) Ltd Lanka Commodity Brokers (Pvt) Ltd Asia Siyaka Commodities PLC 3. Eastern Brokers Ltd Lanka Commodity Brokers (Pvt) Ltd Bartleet Produce Marketing (Pvt) Ltd 4. John Keells PLC Mercantile Produce Brokers (Pvt) Ltd Mercantile Produce Brokers (Pvt) Ltd 5. Bartleet Produce Marketing (Pvt) Ltd Forbes & Walker Tea Brokers (Pvt) Ltd Forbes & Walker Tea Brokers (Pvt) Ltd 6. Ceylon Tea Brokers PLC Eastern Brokers Ltd Eastern Brokers Ltd

6. Ceylon Tea Brokers PLC Eastern Brokers Ltd Eastern Brokers Ltd
7. Lanka Commodity Brokers (Pvt) Ltd Asia Siyaka Commodities PLC John Keells PLC
8. Asia Siyaka Commodities PLC Ceylon Tea Brokers PLC Ceylon Tea Brokers PLC

At this week's sale 11,310 lots totalling 5,989,543 kgs were on offer. The breakdown is as follows:

	LOTS	QUANTITY
Ex Estate	745	800,562
Main Sale - High & Medium	1,586	745,087
Low Grown - Leafy	2,163	895,610
Low Grown - Semi Leafy	1,596	712,398
Low Grown - Tippy	1,797	877,501
Premium Flowery	243	45,980
Off Grades	2,521	1,315,040
Dust	659	597,365
TOTAL	11,310	5,989,543
Re - Prints	826	418,294

Buyers Prompt: 09/05/2023 Sellers Prompt: 10/05/2023

## **QUALITY**

Overall, lower to last.

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### **COMMENTS**

Auction offerings increased to approximately 6.0 M/Kgs from 5.4 M/Kgs on offer the previous week. There was fair demand at easier rates. The lower trend in prices perhaps could be attributed to increased volumes, lower quality and a marginal strengthening of the Sri Lankan Rupee.

Ex-Estate offerings totalled 0.80 M/Kgs, up from 0.71 M/Kgs on offer the previous week. Quality of teas from the Western, Nuwara Eliya and Uda Pussellawa planting districts showed a slight decline particularly in the liquoring characteristics, whilst the Uvas' were barely maintained.

Best Western BOP/BOPF's declined by Rs. 100-150 per kg. In the Below Best category, BOP's declined Rs. 50 per kg and more as the sale progressed, whilst the corresponding BOPF's followed a similar trend and declined Rs. 50-100 per kg and more. Plainer BOP's which were barely steady at the commencement, declined Rs. 50 per kg and more, whilst the corresponding BOPF's declined up to Rs. 100 per kg and more as the sale progressed. Nuwara Eliyas' were irregularly easier following quality. Uda Pussellawa BOP/BOPF's declined Rs. 100-150 per kg and often sold at the lower end of the market. Uva BOP's declined Rs. 50 per kg and more for the poor leaf teas, whilst corresponding BOPF's declined up to Rs. 100 per kg.

High & Medium Grown CTC teas - Improved demand for BP1's which often sold at firm to dearer rates, whilst the corresponding PF1's declined Rs. 100-150 per kg on average. In the Low Grown category - here again the BP1's continued to sell well, whilst the PF1's often declined by Rs. 50 per kg on average.

Low Growns comprised 2.4 M/Kgs and in general, met with less demand.

In the Leafy and Semi Leafy catalogues, OP1's, in general, were firm. A selection of BOP1's too sold on last levels, whilst the balance were easier. Well-made OP/OPA's together with teas in the Below Best category declined, whilst teas at the bottom sold on last levels. PEK/PEK1's too, in general, were easier.

In the Tippy catalogues, well-made FBOP's were easier, whilst the cleaner Below Best and cleaner teas at the bottom sold around last levels. Balance were easier following quality. FF1's, in general, were easier.

In the Premium catalogues, a selection of high-priced Tippy teas sold around last levels, whilst all others declined. However, teas at the bottom were firm.

### NATIONAL TEA SALE AVERAGES - APRIL 2023

In Sri Lankan Rupees								
	23-Apr	23-Mar	MOM Variance	22-Apr	YOY Variance	To date 2023	To date 2022	YOY Variance
High Grown	1,242.20	1,303.85	-61.65	1175.17	67.03	1,342.14	802.81	539.33
Medium Grown	1,085.16	1,127.89	-42.73	1123.34	-38.18	1,184.61	753.21	431.40
Low Grown	1,299.43	1,282.79	16.64	1444.13	-144.70	1,421.75	928.48	493.27
Total	1,251.78	1,263.00	-11.22	1333.61	-81.83	1,367.81	871.02	496.79

In U.S. Dollars								
	23-Apr	23-Mar	MOM Variance	22-Apr	YOY Variance	To date 2023	To date 2022	YOY Variance
High Grown	3.87	3.94	-0.07	3.65	0.22	3.90	3.28	0.62
Medium Grown	3.38	3.41	-0.03	3.49	-0.11	3.44	3.08	0.36
Low Grown	4.05	3.88	0.17	4.49	-0.44	4.13	3.80	0.33
Total	3.90	3.82	0.08	4.14	-0.24	3.97	3.56	0.41

Source - Sri Lanka Tea Board (For statistical purposes only)

### Key Highlights:

\* National tea sales average for the month of April 2023 recordedRs. 1,251.78 (USD 3.90) showing a marginal decline of Rs. 11.22 from March 2023 average of Rs. 1,263.00 (USD 3.82).

\*In comparison to the April 2022 average of Rs. 1,333.61 (USD 4.14), shows a decrease of Rs. 81.83 and USD 0.24 YOY.

\* Furthermore, April 2022 is also considered the first month in the history of Ceylon Tea to record Elevation Averages past the Rs. 1,000 mark. This was mainly due to the significant depreciation of the Rupee with the USD trading past Rs. 300 since April 2022.

### Elevation-Wise Analysis - April 2023:

\* High Grown average for the month of Rs. 1,242.20 (USD 3.87) recorded a decline of Rs. 61.65 month on month vis-à-vis Rs. 1,303.85 (USD 3.94) of March 2023. When compared to the April 2022 average of Rs. 1,175.17 (USD 3.65), an increase of Rs. 67.03 and USD 0.22 is recorded YOY.

\* Medium Grown average of Rs. 1,085.16 (USD 3.38) for April 2023 recorded a decrease of Rs. 42.73 month on month vis-à-vis Rs. 1,127.89 (USD 3.41) of March 2023. When compared to the corresponding period last year, average of Rs. 1,123.34 (USD 3.49) shows a decline of Rs. 38.18 and USD 0.11 YOY.

\* Low Grown average ofRs. 1,299.43 (USD 4.05) in April 2023 recorded an increase of Rs. 16.64 (USD 0.17) month on month vis-à-vis Rs. 1,282.79 (USD 3.88) of March 2023. When compared to the April 2022 average of Rs. 1,444.13 (USD 4.49), a decline of Rs. 144.70 and USD 0.44 YOY.

\* All elevations record an increase during the period of January-April 2023 when compared to the corresponding period of 2022 both in LKR and USD terms (A detailed report is on Page No. 9).

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### **MARKET**

Fair demand at easier rates.

### **HIGH GROWN TEAS**

**BOP** 

Best Western's - Few select invoices were barely steady, whilst the others declined Rs. 100-150 per kg and more. In the Below Best category, a selection of coloury sorts were firm, whilst the others particularly the thinner liquoring teas declined up to Rs. 50 per kg and more as the sale progressed. Plainer sorts which were barely steady at the commencement, declined by Rs. 50 per kg and more by the close. Nuwara Eliya's were irregular and easier following quality. Uda Pussellawa's declined Rs. 100-150 per kg, whilst the Uva's declined Rs. 50 per kg and more for the poor leaf types.

**BOPF** 

Best Western's declined Rs. 100-150 per kg and more following quality. In the Below Best category, a few coloury sorts were barely steady. Others declined Rs. 50-100 per kg and more as the sale progressed, whilst the Plainer sorts eased further. Nuwara Eliya's were irregularly easier. Uda Pussellawa's declined Rs. 100-150 per kg and more for the poor leaf invoices. Uva's declined Rs. 100 per kg and more.

OP/OPA

Well made OP/OPA's together with lower end were easier Rs. 50-100 per kg and more at times.

PEKOE/PEKOE1

A limited selection of Flavory PEK's that were available were irregularly easier and mostly unsold. Select Best Orthodox leafy PEK/PEK1's in general were firm on last whilst others at the lower end were easier Rs. 50-100 per kg and more at times. Best rotorvane PEK's were firm to irregularly dearer following quality and special inquiry. Balance declined by Rs. 50 per kg and more. Others and poorer sorts declined further.

FBOP/FBOPF1

A limited selection of Flavory FBOP's that were available were irregularly easier and mostly unsellable. Well made Orthodox leafy FBOP/FF1's together with cleaner below best sorts were easier Rs. 50-100 per kg and more at times. Others at the lower end were irregularly easier and difficult of sale.

QUOTATIONS IN (Rs/kg)	<u>BOP</u>		<b>BOPF</b>		PEKOE / FBOP		<u>OP</u>	
Sale Date	25/26 APR	02/03 MAY	25/26 APR	02/03 MAY	25/26 APR	02/03 MAY	25/26 APR	02/03 MAY
Best Westerns	1300-1550	1300-1460	1400-1650	1300-1400	1260-1420	1220-1500	1340-1700	1300-1480
Below Best Westerns	1200-1280	1160-1280	1260-1380	1160-1280	940-1240	960-1200	1060-1320	1020-1280
Plainer Westerns	1040-1180	1000-1140	1180-1240	1040-1140	820 - 920	800 - 940	860-1040	820 - 1000
Nuwara Eliyas	1300-1400	1260-1320	1400	1180-1200	1250-1550	980-1160	1200	N/A
Brighter Udapussellawas	1200-1300	1160-1200	1280-1340	1180-1260	1320-1460	1280-1700	1020-1500	980-1550
Other Udapussellawas	1020-1180	1060-1100	1040-1260	1000-1100	800-1300	800-1260	820-1000	800 - 960
Best Uvas	1220-1380	1200-1320	1280-1360	1100-1220	1240-1750	1220-1800	1160-1650	1120-1500
Other Uvas	N/A	1120-1160	1200-1220	1020-1080	820-1220	800-1200	860-1140	800-1100

### MEDIUM GROWN TEAS

**BOP** Declined up to Rs. 100 per kg.

**BOPF** Better sorts were barely steady, whilst the others declined Rs. 100 per kg and more.

**OP/OPA**'s in general were easier Rs. 50-100 per kg and more at times.

PEKOE/PEKOE1 Select Best PEK/PEK1's were firm on last, others declined Rs. 50-100 per kg and more at

times.

FBOP/FBOPF1 Well made FBOP/FF1's together with cleaner below best sorts were easier Rs. 50-100 per kg

and more at times. Others at the lower end were irregularly easier and difficult of sale.

QUOTATIONS IN (Rs/kg)	<u>B</u> 0	<u>OP</u>	BOPF PEKOE / FBOP OP		PEKOE / FBOP		<u>P</u>	
Sale Date	25/26 APR	02/03 MAY	25/26 APR	02/03 MAY	25/26 APR	02/03 MAY	25/26 APR	<u>02/03</u> <u>MAY</u>
Good Mediums	1200-1500	1000-1280	1200-1320	1160-1240	1360-2000	1340-2200	1180-1650	1120-1550
Other Mediums	850-1180	800 - 980	920-1160	850 - 940	820-1340	800-1300	840-1160	820-1100

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# UNORTHODOX TEAS

**HIGH GROWN BP1s** - Hardly any offerings. **PF1s** - Better sorts declined by Rs. 150 per kg and more.

<u>MEDIUM GROWN</u> BP1s - Firm with select invoices appreciating up to Rs. 100 per kg. PF1s - Best available

declined Rs. 150 per kg and more, whilst the others were lower to a lesser extent.

**LOW GROWN BP1s** - Continued to sell well. **PF1s** - Up to Rs. 50 per kg easier.

QUOTATIONS IN (Rs/kg)	Bl	<u>P 1</u>	<u>PF 1</u>		
Sale Date	25/26 APR	02/03 MAY	25/26 APR	02/03 MAY	
High Grown	1320	N/A	960-1320	900-1240	
Medium Grown	870-1160	800-1100	850-1320	850-1240	
Low Grown	1320-1750	1280-1750	1200-1500	1140-1360	

#### OFF GRADES

FGS1/FGS Best varieties, in general, maintained following quality. Below Best varieties which

commenced firm declined by Rs. 30-50 per kg and more towards the closure of the sale. Teas at the bottom end of the market were easier by Rs.20-40 per kg. Low Growns - Best varieties declined by Rs. 30-40 per kg, whilst the Below Best varieties were easier by Rs. 20-30 per kg and more on occasion. The poorer sorts were irregular. CTC's - Best varieties declined substantially. Below Best varieties were easier by Rs. 20-40 per kg and declined further

towards the closure of the sale, whilst the poorer sorts were easier by Rs. 50-100 per kg.

**BROKENS** Best varieties, in general, were easier. Below Best varieties which commenced Rs. 30-40 per

kg easier, declined further towards the closure of the sale. Poorer sorts were easier by Rs.

30-50 per kg and more on occasion.

BOP1A Best varieties depreciated by Rs. 100-150 per kg. Below Best varieties were easier by Rs.

40-60 per kg and more towards the close. Teas at the bottom end of the market, in general,

declined by Rs. 30-50 per kg.

<b>QUOTATIONS IN (Rs/kg)</b>	<u>HI</u>	<u>GH</u>	<u>MEDIUM</u>		<u>LOW</u>	
Sale Date	25/26 APR	<u>02/03 MAY</u>	25/26 APR	02/03 MAY	25/26 APR	<u>02/03 MAY</u>
Better Fannings (Orthodox)	1100-1300	1060-1340	810-1140	790-1180	860-1000	820 - 980
Better Fannings (CTC)	N/A	1160	820 - 860	N/A	870-1320	830 - 940
Other Fannings (Orthodox)	780-1080	720-1020	770 - 800	760 - 780	730 - 840	720 - 800
Other Fannings (CTC)	N/A	N/A	800 - 820	750 - 790	820 - 850	710 - 800
Good Brokens	830-1080	810 - 900	820-1120	810-1000	840-1340	800-1140
Other Brokens	770 - 820	710 - 800	760 - 810	710 - 800	770 - 820	710 - 780
Better BOP1As	840 - 860	800 - 830	850 - 940	830 - 960	900-1600	850-1440
Other BOP1As	810 - 830	760 - 790	720 - 840	730 - 820	770 - 850	730 - 830

### $\underline{\mathbf{DUSTS}}$

**DUST1** 

Select Best and Best Dust1's declined by Rs. 100-125 per kg. Teas in the Below Best category were firm to easier by Rs. 30-50 per kg, whilst the poorer sorts declined by Rs. 50-70 per kg. Best Low Grown varieties declined by Rs. 50-70 per kg. Teas in the Below Best category were firm to easier by Rs. 20-40 per kg, whilst the poorer sorts followed a similar trend.

Best High and Medium Grown CTC's declined sharply by Rs. 100-125 per kg and more at times. Below Best varieties and the poorer sorts declined by Rs. 50-60 per kg. Best Low Grown CTC's declined by Rs. 60-80 per kg and more at times, whilst the poorer sorts were easier by Rs. 30-50 per kg.

**DUST** 

Cleaner secondaries declined by Rs. 80-100 per kg, whilst the poorer sorts declined by Rs. 40-60 per kg. Best Low Grown varieties also declined by Rs. 75-100 per kg, whilst the poorer sorts decreased by Rs. 30-40 per kg.

QUOTATIONS IN (Rs/kg)	<u>HIGH</u>		MED	<u> IUM</u>	LOW	
Sale Date	25/26 APR	02/03 MAY	25/26 APR	02/03 MAY	25/26 APR	02/03 MAY
Better Primary Dust (Orthodox)	1400-1700	1350-1800	900-1360	880-1320	900-1020	860 - 980
Better Primary Dust (CTC) P. Dust	1160-1320	1120-1260	1180-1360	1080-1200	1080-1360	1020-1280
Below Best Primary Dust (Orthodox)	1180-1380	1060-1340	820 - 890	790 - 860	840 - 890	790 - 850
Other Primary Dust (CTC) P. Dust	1100-1150	870-1100	940-1160	810-1060	890-1060	730-1000
Other Primary Dust (Orthodox)	780-1160	700-1050	750 - 810	700 - 780	750 - 830	680 - 780
Better Secondary Dust	1070-1380	950-1280	860 - 980	780 - 880	880-1100	800 - 920
Other Secondary Dust	780-1050	710 - 920	780 - 840	650 - 760	760 - 860	650 - 780

\* Note. High & Medium quotations are a combination of **HIGH GROWNS** (Western High and Uva High) **MEDIUM GROWNS** (Western Medium and Uva Medium).

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### **LOW GROWN TEAS**

**FBOP/FBOP1** Well made FBOP's declined. However, cleaner Below Best and cleaner teas at the bottom were

firm. Balance were easier. FBOP1's in general, were lower.

**BOP** A few select Best BOP's sold on last levels, whilst all others declined.

BOP1 A selection of Best BOP1's were fully firm. Best and Below Best varieties were easier. Poorer

sorts too followed a similar trend.

OP1 Select Best OP1's were fully firm, whilst Best and Below Best varieties too maintained. Poorer

sorts were firm.

**OP** Select Best, Best and Below Best OP's were easier. Poorer sorts maintained.

**OPA** OPA's in general, were easier. Teas at the bottom maintained.

**PEKOE** Select Best PEK/PEK1's in general, were easier.

**BOPF** Well made BOPF's together with Below Best varieties were firm. However, teas at the bottom

appreciated.

FBOPF/FBOPF1 A selection of high priced Tippy teas sold around last levels, whilst balance in general, were

lower. However, teas at the bottom were firm. FF1's in general, were easier.

QUOTATIONS IN (Rs/kg)	SELEC	T BEST	BE	<u>est</u>	BELOV	V BEST	<u>OTH</u>	<u>IERS</u>
Sale Date	25/26 APR	02/03 MAY	25/26 APR	02/03 MAY	25/26 APR	02/03 MAY	25/26 APR	02/03 MAY
FBOP 1	1350-1450	1350-1400	1200-1250	1200-1250	900 - 930	900 - 920	800 - 840	800 - 820
FBOP	1500-1650	1450-1600	1300-1350	1250-1300	1000-1100	1000-1100	850 - 950	800 - 900
BOP 1	2200-3550	2100-3500	1700-2150	1700-2100	1250-1600	1200-1500	1100-1200	1000-1100
BOP	1500-1550	1500-1550	1200-1250	1150-1200	900 - 950	900 - 920	770 - 840	750 - 800
BOPF	1000-1200	1000-1200	900 - 920	900 - 920	800 - 820	800 - 850	720 - 750	750 - 800
FBOPF (TIPPY)/FBOPF SP	2300-3550	2150-3000	1300-1500	1200-1500	1000-1050	1000-1050	N/A	N/A
FBOPF 1	1400-1450	1400-1420	1150-1250	1100-1200	900 - 920	900 - 920	800 - 840	800 - 840
FBOPF	1200-1400	1150-1300	1000-1050	1000-1050	800 - 820	820 - 850	700 - 750	750 - 800
OP 1	2600-3400	2600-3200	1950-2400	1950-2400	1600-1900	1600-1900	1150-1400	1150-1400
OP	1700-2000	1600-1850	1525-1625	1450-1600	1400-1500	1300-1400	1100-1350	1100-1300
OPA	1650-2450	1550-2150	1500-1600	1400-1500	1250-1500	1150-1350	900-1200	900-1200
PEKOE	1900-2450	1800-2250	1700-1850	1600-1750	1500-1700	1450-1550	1000-1300	900-1200
PEK 1	1850-2400	1750-2150	1650-1800	1550-1700	1550-1650	1450-1550	1000-1400	900-1300

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TOP PRICES IN (RS/KGS) - SALE OF 02ND/ 03RD MAY 2023								
WESTERN MEDIUM				Gunawardana	FBOPF		1,380.00	
Nayapane	BOP		1,280.00	Pothotuwa	FBOPF1	@	1,550.00	
Harangalla	BOP	(a)	1,220.00	Sithaka	FBOPF1		1,550.00	
Craighead	BOPSP	$\overset{\smile}{a}$	1,280.00	Hidellana	FBOPF1		1,480.00	
Doombagastalawa	BOPSP	$\check{a}$	1,200.00	Kiruwanaganga Sunrise	FBOPF1 FBOPF1	@	1,460.00 1,460.00	
Rozella	BOPF/BOPFSp		1,260.00	Adams View	FBOPF1		1,460.00	
Vellai Oya	BOPF/BOPFSp	<u>@</u>	1,240.00	Pothotuwa	BOP1	@	3,500.00	
Hatale	BOP1		2,200.00	Pothotuwa	OP1	<u>a</u>	3,200.00	
Harangalla	BOP1	@	1,850.00	Lumbini	OP1	œ	3,200.00	
Nayapane	BOP1		1,850.00	Sithaka	OP1		3,200.00	
Doombagastalawa	FBOP/FBOP1	@	2,200.00	Susantha	OP1		3,200.00	
Craighead Hatale	FBOP/FBOP1	@	2,050.00 1,340.00	New Panilkanda	OP1		3,200.00	
Harangalla	FBOPF/FBOPF1 FBOPF/FBOPF1	(a)	1,340.00	Muswenna	OP	<u>@</u>	1,850.00	
Windsorforest	FBOPF/FBOPF1	(a)	1,300.00	Morawakkorale	OP		1,850.00	
Hatale	OP/OPA	w.	1,550.00	Wattahena	OP		1,850.00	
Dartry Valley	OP/OPA	(a)	1,500.00	Dampahala	OP		1,850.00	
Orange Field	OP/OPA	0	1,500.00	Etambagahawila	OP		1,850.00	
Harangalla	OP1	(a)	1,850.00	Gunawardana	OP	@	1,800.00	
Dartry Valley	OP1	ă	1,850.00	Menikkanda	OP	@	1,800.00	
Harangalla	PEK/PEK1	(a)	1,800.00	New Deniyaya Morawakkorale	OP OP	@	1,800.00 1,800.00	
Craighead	PEK/PEK1	<u>@</u>	1,800.00	Sunrise	OP	@	1,800.00	
Rilagala	PEK/PEK1	<u>@</u>	1,800.00	Mahaliyadda	OP		1,800.00	
Hatale	PEK/PEK1		1,800.00	New Galayawa	OP		1,800.00	
Dartry Valley	PEK/PEK1		1,800.00	Liyonta	OPA		2,150.00	
WESTERN HIGH				Lumbini	PEK		2,250.00	
Bearwell	BOP	(a)	1,460.00	Green House	PEK		2,250.00	
Holyrood	BOP	(a)	1,380.00	Galatara	PEK1		2,150.00	
Wattegodde	BOP	0	1,380.00	Rajjuruwatta Super	PEK1		2,150.00	
Wattegodde	BOPSp		1,220.00	UVA MEDIUM				
Glentilt	BOPSp		1,220.00	Halpewatte Uva	BOP		1,360.00	
Wattegodde	BOPF/BOPFSp		1,400.00	El Teb	BOP	(a)	1,260.00	
Glenloch	BOP1	@	1,900.00	Halpewatte Uva	BOPSp	œ	1,120.00	
Venture	FBOP/FBOP1		1,480.00	El Teb	BOPF/BOPFSp		1,220.00	
Queensberry	FBOP/FBOP1	@	1,360.00	Demodera 'S'	BOP1	(a)	2,180.00	
Inverness	FBOPF/FBOPF1		1,140.00	Dickwella	FBOP/FBOP1	0	1,700.00	
Glenloch	OP/OPA	@	1,480.00	Halpewatte Uva	FBOPF/FBOPF1		1,220.00	
Torrington Venture	OP/OPA OP1	@	1,420.00 1,800.00	Shawlands	OP/OPA	@	1,700.00	
Torrington	OP1	(a)	1,750.00	Maratenne	OP1		1,950.00	
Dessford	PEK/PEK1	(a)	1,550.00	Demodera 'S'	OP1	@	1,900.00	
	I LIVI LIXI	w	1,550.00	Halpewatte Uva	OP1		1,900.00	
NUWARA ELIYAS				High Spring	PEK/PEK1		1,750.00	
Mahagastotte	BOP	@	1,320.00	Uva Samovar	PEK/PEK1	@	1,700.00	
Court Lodge	BOP BORG	@	1,300.00	Halpewatte Uva	PEK/PEK1		1,700.00	
Mahagastotte	BOPSp	@	1,020.00	UVA HIGH				
Mahagastotte Kenmare	BOPF/BOPFSp OP/OPA	@ @	1,200.00 1.160.00	Brookside	BOP		1,360.00	
Lovers Leap	PEK/PEK1	w	1,240.00	Bandaraeliya	BOP	@	1,320.00	
Kenmare	PEK/PEK1	(a)	1,160.00	Nayabedde	BOPF/BOPFSp	@	1,220.00	
	I LIVI LIXI	w	1,100.00	Bandaraeliya	BOPF/BOPFSp	@	1,200.00	
UDAPUSSELLAWAS				Kelliebedde	BOPF/BOPFSp	@	1,200.00	
Luckyland	BOP		1,180.00		BOPF/BOPFSp	@	1,200.00	
Kirklees	BOP		1,180.00 1,200.00		BOP1	@	1,900.00	
Kirklees	BOPSp		1,260.00	Uvakellie Glenanore	FBOP/FBOP1		1,320.00	
Kirklees	BOPF/BOPFSp BOP1		1,200.00		FBOP/FBOP1	@	1,260.00 1,180.00	
Gonapitiya Delmar		@	1,200.00	Glenanore Oodoowerre	FBOPF/FBOPF1 FBOPF/FBOPF1	@	1,180.00	
Blairlomond	FBOP/FBOP1 FBOP/FBOP1	@ @	1,080.00		OP/OPA		1,500.00	
Blairlomond	FBOPF/FBOPF1	<u>a</u>	1,120.00		OP1		1,900.00	
Delmar	OP/OPA	(a)		Glenanore	OP1		1,900.00	
Blairlomond	OP/OPA	<u>a</u>	1,400.00		OP1	<u>@</u>	1,800.00	
Delmar	OP1	<u>@</u>	1,850.00		OP1	<u>a</u>	1,800.00	
Blairlomond	PEK/PEK1	(a)	1,700.00		OP1	0	1,800.00	
Delmar	PEK/PEK1			Battawatte	PEK/PEK1		1,800.00	
LOWCDOWNS			ŕ	IINODTHODOV III	CII		•	
LOW GROWNS Golden Garden	BOP		2,550.00	UNORTHODOX HIC Ulugedara CTC	Gн PF1		1,240.00	
Wathurawila	BOP		2,550.00	_			1,240.00	
Deerwood Super	BOPSp		1,700.00	UNORTHODOX MI				
Sithaka	BOPF		1,800.00	New Peacock CTC	PF1	@	1,240.00	
Mathota	BOPFSp		1,240.00	Delta CTC	BP1		1,100.00	
Sithaka	FBOP		2,400.00	Donside CTC	BPS		1,380.00	
Makandura	FBOP		2,350.00					
Kelani	FBOP	(a)	2,250.00					
Ceciliyan	FBOP1		1,750.00					
@ Sold by Fo	rbes & Walker Tea	Brokers	(Pvt) Ltd/*	*All Time Record P	rice * Equal All Tim	e Record	Price	
@ Sold by Forbes & Walker Tea Brokers (Pvt) Ltd/ **All Time Record Price * Equal All Time Record Price  FORBES & WALKER TEA BROKERS (PVT) LTD SALE OF - 02ND/ 03RD MAY 2023								

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# TOP PRICES IN (RS/KGS) - SALE OF 02ND/ 03RD MAY 2023

1,440.00

1,750.00

UNORTHODOX LO	OW	
Hingalgoda CTC	PF1	
Ceciliyan CTC	BP1	(a)
PREMIUM FLOW	ERY	

New Hopewell Pothotuwa New Falcon Lanka New J.S.P Thisara Super <b>DUSTS</b>	FBOPFSP FBOPFSP FBOPFEXSP FBOPFEXSP FBOPFEXSP1	@ @	3,000.00 2,150.00 2,900.00 2,900.00 3,100.00
Mattakelle	DUST1		1,800.00
Ceciliyan CTC	PDUST		1,280.00

OFF GRADES			
Great Western	FGS/FGS1		1,340.00
Mount Vernon CTC	PFGS	@	1,160.00
Liyonta	BM	_	860.00

 Eryona
 BM
 860.00

 Vithanakande
 BM
 860.00

 Green Lanka
 BP
 1,140.00

 Chandrika Estate
 BOP1A
 1,440.00

@ Sold by Forbes & Walker Tea Brokers (Pvt) Ltd/ \*\*All Time Record Price \* Equal All Time Record Price

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	QUANTITY SOLD DURING THE PERIOD									
	<u>2023</u>	<u> 24TH - 29TH APRIL 2023</u>		2022						
<b>WEEKLY</b>	TODATE		<b>WEEKLY</b>	TODATE						
		PRIVATE SALES								
90,951	1,618,824		135,199	1,220,839						
		PUBLIC AUCTION								
4,649,964	72,092,264	EODINA DE CONTERA CIEC	5,319,611	79,908,049						
45.600	1 027 000	FORWARD CONTRACTS	50,000	(41, (40,						
45,600	1,037,088	DIDECT CALES	50,000	641,640						
NIL	NIL	<u>DIRECT SALES</u>	NIL	NIL						
NIL	NIL	TOTAL	NIL	NIL						
4,786,515	74,748,176	101111	5,504,810	81,770,528						
.,. 00,010	,, 10,170	BMF EXCLUDED FROM PRIVATE SALE	-,,,010	2-,. / 0,020						
51,120	756,321		194,009	2,103,871						

QUA.	ND THE	E AVERAGE PRICE PER AUCTION								
	<u>2023</u>				<u>2022</u>			<u>2021</u>		
SALE DATE	QTY <u>M/KG</u>	AV/PRICE RS	Approx <u>US\$</u> <u>Equivalent</u>	QTY <u>M/KG</u>	AV/PRICE RS	Approx US\$ Equivalent	QTY <u>M/KG</u>	AV/PRICE RS	Approx <u>US\$</u> Equivalent	
19TH APR 2023	4.65	1259.69	4.03	4.71	1370.58	4.18	6.12	628.55	3.30	
26TH APR 2023	4.64	1252.92	4.00	5.31	1512.37	4.53	6.23	628.48	3.23	

Source: Central Bank of Sri Lanka / Buying Rates

## RATES OF EXCHANGE AS AT 03RD MAY 2023

YEAR	US.DOL	STG.PD	YEN	EURO
2023	313.73	391.64	2.27	343.81
2022	347.05	435.72	2.67	369.68
2021	195 18	269 67	1 77	234 22

### SRI LANKA RUPEE APPROX. PER UNIT OF CURRENCY

Source: Central Bank of Sri Lanka / Buying Rates

### **CROP AND WEATHER**

### *For the period 24 - 30 April 2023*

# Western/Nuwara Eliya Regions

The Western Region reported dull weather and showers, whilst the Nuwara Eliya Region reported gloomy mornings and evening showers throughout the week. The Department of Meteorology expects heavy showers in both regions in the week ahead.

## Uva/Udapussellawa Region

Sunny mornings and evening showers were reported in both regions throughout the week. Heavy showers are expected in the Uva Region in the week ahead according to the Department of Meteorology.

# Low Growns

The Low Grown Region reported clear mornings and evening showers throughout the week. The Department of Meteorology expects heavy showers in the Ruhuna and Sabaragamuwa regions in the week ahead.

### Crop Intake

All regions reported an increase in the crop intake.

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# PUBLIC AUCTION / GROSS SALE AVERAGES

**SALE NO : 16** 

**SALE OF:** 25TH/ 26TH APRL 2023

		<u>2023</u>			<u>2022</u>				<u>2021</u>				
	WEE	KLY	TOD	TODATE		WEEKLY		TODATE		WEEKLY		TODATE	
	SLR	USD	SLR	USD	SLR	USD	SLR	USD	SLR	USD	SLR	USD	
Uva High Grown	1118.98	3.57	1204.19	3.49	1312.63	3.93	805.11	3.35	591.70	3.04	586.07	3.03	
Western High Grown	1260.79	4.02	1415.37	4.10	1304.42	3.91	823.28	3.43	637.70	3.28	638.59	3.30	
CTC High Grown	1148.77	3.67	1236.61	3.58	1148.77	3.44	1236.61	5.15	537.33	2.76	558.12	2.89	
High Grown (Summary)	1215.79	3.88	1357.31	3.93	1307.35	3.92	818.05	3.41	620.23	3.19	619.42	3.20	
Uva Medium Grown	1085.98	3.47	1188.22	3.44	1407.50	4.22	841.70	3.50	585.19	3.01	592.30	3.06	
Western Medium Grown	1044.52	3.33	1167.54	3.38	1170.38	3.51	725.95	3.02	554.45	2.85	577.83	2.99	
CTC Medium Grown	1081.96	3.45	1124.46	3.26	942.32	2.82	610.70	2.54	524.65	2.70	537.46	2.78	
Medium Grown (Summary)	1057.42	3.38	1173.74	3.40	1256.92	3.76	760.80	3.17	571.30	2.94	584.99	3.02	
Orthodox Low Grown	1334.73	4.26	1461.62	4.23	1687.67	5.05	961.45	4.00	660.63	3.40	681.78	3.53	
CTC Low Grown	1017.49	3.25	1024.43	2.97	1044.19	3.13	614.28	2.56	504.48	2.60	524.35	2.71	
Low Grown(Summary)	1315.51	4.20	1436.82	4.16	1644.76	4.93	936.16	3.90	646.39	3.33	669.16	3.46	
Total	1252.92	4.00	1380.30	4.00	1512.37	4.53	882.41	3.67	627.41	3.23	644.48	3.33	

Source: Oanda Exchange Rates

Source: MSL - Averages

# APRIL 2023 TOGETHER WITH THE CORRESPONDING AVERAGES FOR 2022 & 2021

		<u>2023</u>			<u>2022</u>				<u>2021</u>				
	MON	HT	TOD	TODATE		MONTH		TODATE		MONTH		TODATE	
	SLR	USD	SLR	USD	SLR	USD	SLR	USD	SLR	USD	SLR	USD	
Uva High Grown	1156.46	3.60	1210.85	3.52	1182.34	3.67	797.06	3.26	591.70	3.03	586.07	3.03	
Western High Grown	1298.61	4.05	1423.52	4.13	1225.17	3.81	826.43	3.38	637.70	3.26	638.59	3.30	
CTC High Grown	1187.01	3.70	1238.95	3.60	977.26	3.04	689.55	2.82	538.24	2.75	555.63	2.87	
High Grown (Summary)	1242.20	3.87	1342.14	3.90	1175.17	3.65	802.81	3.28	620.23	3.17	619.42	3.20	
Uva Medium Grown	1113.99	3.47	1177.99	3.42	1219.62	3.79	821.32	3.36	585.19	2.99	592.30	3.06	
Western Medium Grown	1062.33	3.31	1165.56	3.39	1089.95	3.39	724.37	2.96	554.45	2.84	577.83	2.99	
CTC Medium Grown	1062.33	3.31	1165.56	3.39	909.92	2.83	608.08	2.49	524.65	2.68	537.46	2.78	
Medium Grown (Summary)	1085.16	3.38	1184.61	3.44	1123.34	3.49	753.21	3.08	571.30	2.92	584.99	3.02	
Orthodox Low Grown	1331.11	4.15	1463.34	4.25	1493.85	4.64	962.03	3.93	660.63	3.38	681.78	3.52	
CTC Low Grown	1302.69	4.06	1425.55	4.14	911.60	2.83	611.07	2.50	504.48	2.58	524.35	2.71	
Low Grown(Summary)	1299.43	4.05	1421.75	4.13	1444.13	4.49	928.48	3.80	646.39	3.31	669.16	3.46	
Total	1251.78	3.90	1367.81	3.97	1333.61	4.14	871.02	3.56	627.41	3.21	644.48	3.33	

Source: SLTB / Oanda Exchange Rates

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#### **BANGLADESH AUCTION**

#### SALE OF - 02ND MAY 2023 (SALE NO.02)

CTC LEAF: 20,821 packages of Current Season & 288 packages of Old Season teas on offer met with a fairly good demand with prices closely following quality.

BROKENS/FANNINGS: Black, well made teas were once again in good demand and prices held fairly firm in line with quality. Other descriptions were less in demand and were mostly easier with a few withdrawals. Plain varieties followed a similar trend whilst BLF teas were again difficult of sale and met with quite heavy withdrawals.

CTC DUST: 5,057 packages of Current Season & 25 packages of Old Season teas on offer met with good demand. Good liquoring well made Dusts particularly CDs met with competition and sold at around last levels. Mediums were a fair market but eased Tk.5/- to Tk.10/- in line with quality. Plain/BLF Dusts were an easier market and witnessed fair withdrawals. Blenders lent good support with a little more interest from the Loose tea buyers.

COMMENTS: It was evident that price concertina widened this week whereby well made varieties continued to sell well at a premium over the other varieties. Loose tea buyers were the mainstay of the market whilst there was only some interest from the Blenders. All CDs were a strong feature of the sale. As per decision of Tea Sales Co-ordination Committee, 25% of all Dust offerings from now on will be offered in the online catalogue.

Our catalogue: (Sale 02) Avg: Tk 246.91, Sold 70.9 % , (Sale 01) Avg: Tk 259.17, Sold 88.1 %

QUOTATIONS	BROKENS		FANNINGS
Best	2.45-2.54	Best	2.45-2.54
Good	2.21-2.35	Good	2.17-2.35
Medium	2.07-2.17	Medium	2.07-2.17
Plain	1.98-2.07	Plain	1.98-2.07
BLF	1.32-1.46	BLF	1.32-1.46

Courtesy - National Brokers Limited.

#### **MALAWI AUCTION**

#### SALE OF - 03RD MAY 2023 (SALE NO.18)

There was selective demand at firm to easier rates for the 8180 packages on offer following quality.

BP1 were not supported.

PF1 - Brighter liquoring invoices were firm on last, few mediums shed off 2USC on

last, balance taken out.

PD - Few selected lines sold at 4USC easier on last, balance neglected.

PF1SC/D1 were all taken out with no bids.

Secondaries - Few invoices on offer tended firm with lower types taken out.

Courtesy - Tea Brokers Central Africa Limited.

### GUWAHATI AUCTION

### SALE OF - 03RD MAY 2023 (SALE NO.18)

Market: There is fair demand at steady to easier rates following quality. (CBPL sold - 58%). Buying Pattern: TCPL operating, HUL selective. Western India / Internal operating. Exporters selective.

Courtesy - Associated Brokers (Pvt) Ltd., Guwahati.

### **COCHIN AUCTION**

### SALE OF - 02ND MAY 2023 (SALE NO.18)

### CTC DUST

Demand: Good (84% sold)

Market: Good liquoring teas steady to firm and sometimes dearer. The remainder irregular and lower following quality and witnessed lot of withdrawal.

Buying Pattern: AVT active on good liquoring teas. Devgiri tea & produce and Kerala state civil supplies lent useful support. Major packeteers (TCPL & HUL) operated along with Indcoserve. Kerala loose tea traders and upcountry buyers lent fair support. Exporters operated at bottom of the market.

### ORTHODOX DUST

Demand: Good (100% sold)

Market: Barely steady to tending easier.

Buying Pattern: upcountry and exporters absorbed the very small quantity of ORTHODOX DUST sold.

Courtesy - Forbes, Ewart & Figgis Pvt. Ltd., Cochin.

### MOMBASA /KOLKATA / AUCTION

The above market report details were not available at the time of printing this publication.

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# CROP STATISTICS IN (Mn/kgs)

					To date	To date	To date	Differe	nce +/-
		2021	2022	2023	2021	2022	2023	2021 vs. 2022	2022 vs. 2023
Sri Lanka	Mar	28.8	22.0	21.3	74.5	63.3	58.5	-11.2	-4.8
Bangladesh	Feb	0.019	0.033	0.046	0.305	0.540	0.410	0.235	-0.13
North India	Feb	2.18	1.86	3.05	2.18	1.86	3.05	-0.32	1.19
Malawi	Mar	7.9	7.1	6.5	22.2	18.9	19.1	-3.3	0.2
Кепуа	Feb	43.3	40.96	32.73	92.3	89.79	87.65	-2.51	-2.14
South India	Feb	15.3	14.62	13.17	31.2	30.84	26.60	-0.36	4.24

# <u>CATALOGUES</u>

### SALE NO.19 SCHEDULED FOR 16TH/17TH MAY 2023

The Ex-Estate catalogue closed on 27th April 2023, excluding violations. The Main Sale catalogues too closed on 27th April 2023, excluding violations.

## SALE NO. 20 SCHEDULED FOR 23RD/24TH MAY 2023

The Ex-Estate and Main Sale catalogues are scheduled to close on 04th May 2023.

### SALE NO. 21 SCHEDULED FOR 30TH/31ST MAY 2023

The Ex-Estate and Main Sale catalogues are scheduled to close on 11th May 2023.

The details of teas awaiting sale are given on the last page of this report.

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### **HOLIDAY NOTICE**

## FORBES & WALKER TEA BROKERS (PVT) LTD

Please note that our Head Office will be closed on 4th & 5th May 2023, Warehouse will be closed on the 5th & 6th of May 2023 and Tea sampling Department will be closed on the 6th of May 2023 on account of Vesak Full Moon Poya Day.

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# **DETAILS OF TEAS AWAITING SALE**

### SALE NO: 18 SCHEDULED FOR 09TH/ 10TH MAY 2023

	<b>LOT</b>	QUANTITY kgs	LOW GROWN (	CATALOGU	ES	
Ex Estate	853	945,024	Leafy	Closed on	20/04/2023	Violations Excluded
High & Medium	1,724	838,295	Semi Leafy	Closed on	20/04/2023	Violations Excluded
Leafy	2,120	889,473	Tippy	Closed on	20/04/2023	Violations Excluded
Semi Leafy	1,573	745,503				
Tippy	1,835	896,928	OTHER MAIN S	ALE CATA	<u>LOGUES</u>	
Premium Flowery	230	44,096	High & Medium	Closed on	20/04/2023	Violations Excluded
Off Grades	2,346	1,237,200	Dust	Closed on	20/04/2023	Violations Excluded
	,		Premium Flowery	Closed on	20/04/2023	Violations Excluded
Dust	621	629,344	Off Grades	Closed on	20/04/2023	Violations Excluded
TOTAL	11,302	6,225,863	BOP1A	Closed on	20/04/2023	Violations Excluded
Re-print	796	399,306	Ex Estate	Closed on	20/04/2023	Violations Excluded

**No of Pkgs** : 163,646

CTC : 10,688 Pkgs - 589,304 kgs

**SALE NO. 18 - SALE OF 12TH/13TH MAY 2022 Lots**: 10,736 **Re-print Lots**: 145 BUYERS' PROMPT : 16/05/2023 SELLERS' PROMPT : 17/05/2023

Quantity

### SALE NO: 19 SCHEDULED FOR 16TH/ 17TH MAY 2023

	<b>LOT</b>	<b>QUANTITY kgs</b>	LOW GROWN CA	ATALOGUES
Ex Estate	965	1,114,215	Leafy	Closed on 27/04/2023 Violations Excluded
High & Medium	1,923	1,028,251	Semi Leafy	Closed on 27/04/2023 Violations Excluded
Leafy	2,356	1,105,059	Tippy	Closed on 27/04/2023 Violations Excluded
Semi Leafy	1,794	911,191		
Tippy	1,966	1,029,280	OTHER MAIN SA	<u>LE CATALOGUES</u>
Premium Flowery	250	46,945	High & Medium	Closed on 27/04/2023 Violations Excluded
Off Grades	2,345	1,263,901	Dust	Closed on 27/04/2023 Violations Excluded
	,	* *	Premium Flowery	Closed on 27/04/2023 Violations Excluded
Dust	647	672,166	Off Grades	Closed on 27/04/2023 Violations Excluded
TOTAL	12,246	7,171,008	BOP1A	Closed on 27/04/2023 Violations Excluded
Re-print	933	468,942	Ex Estate	Closed on 27/04/2023 Violations Excluded

**No of Pkgs** : 191,076

: 10,860 Pkgs - 598,985 kgs CTC

BUYERS' PROMPT : 23/05/2023 SELLERS' PROMPT : 24/05/2023 SALE NO. 19 - SALE OF 18TH/19TH MAY 2022 : 349 Lots : 11,589 Re-print Lots

: 11,589 **Re-print Lots** : 349 : 6,776,968 kgs **Re-print Quantity** : 194,271 kgs Quantity

## SALE NO: 18 SCHEDULED FOR 09TH/ 10TH MAY 2023

	ORDER OF SALE	Approximate Selling Time of F&W Catalogues		
EX ESTATE	<u>LG Large Lea</u> <u>Leafy/LG Sma</u> <u>Leaf/BOPIA/P</u>	High & Medium/Off Grade/Dust	09TH MAY 2023 Semi Leafy Teas	11.00am
MB	CTB	AS	Main Sale High &	11.00am
EB	AS	LC	Medium	
JK	EB	MB	Tippy Teas	11.30am
BC	FW	FW	Leafy Teas	12.00pm
CTB	MB	EB	Premium Flowery	05.00pm
LC	BC	JK	,	•
AS	LC	CTB	BOP1A	05.30pm
FW	JK	ВС	10TH MAY 2023 Off Grades	08.30am
FW - Forbes & Wa	alker Tea Brokers (Pvt) Ltd	AS - Asia Siyaka Commodities PLC	Ex-Estate	11.15am
JK - John Keells PLC MB		MB - Mercantile Produce Brokers (Pvt)Ltd	Dust	01.30pm
BC - Bartleet Produce Marketing (Pvt) Ltd LC - Lanka Commodity		LC - Lanka Commodity Brokers (Pvt) Ltd		
EB - Eastern Broke	ers Ltd	CTB - Ceylon Tea Brokers PLC		